



## CHENNAI PORT TRUST

MP3/ 3616 /10/E

03.09.2010

To

The Applicants,

Sir(s) / Madam,

Sub: Tender for selection of Consultant for preparation of DPR for “Development of Barge handling facility at Chennai port” – Reply to Pre-Bid queries and issue of Amendment.

Ref: Tender No. **T/MP3/ 75 /2010/E** dated 16.08.2010.

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In accordance with Clause 2.10.2 & 2.4 of the Tender Document, the Authority's consolidated reply to the applicant's queries and the amendment to tender clauses are furnished as follows:

Sl. No.	Bidder's Query	Authority's Reply
1.	<p><b><u>Minimum Eligibility Criteria</u></b> <b><u>Clause 3.1.1</u></b> We would kindly request you that on-going assignments wherein the draft report has been submitted with the client for review can also be considered for evaluation of the proposal in addition to the completed projects.</p> <p>The amount of effort, expertise and complexity involved in the preparation of a Detailed Feasibility Report for a government is similar to that undertaken for a private party. Hence we would request you to also consider similar work (preparation of DPR/</p>	<p>Tender conditions prevail.</p> <p><i>“The Bidder should have completed at least three such assignment of preparation of DPR for Govt. entities” is the Minimum eligibility criterion. However, preparation of DPR for private entity will be considered for technical bid evaluation. Please refer Clause</i></p>

Sl. No.	Bidder's Query	Authority's Reply
	Feasibility studies) done for private players under PPP mode for evaluation of bids (in addition to the assignments undertaken for Govt. clients).	3.2.3.
2.	<p><b><u>Criteria for Evaluation Clause 3.1</u></b></p> <p>We assume that either the work order letter or the project completion certificate should suffice as the supporting document for the projects applied under evaluation.</p>	Tender condition prevails
	As the annual accounts of the firm are presently in their last stages of getting audited for the year 2009-10, we assume that the provisional statements regarding the same should be allowed for the year 2009-10 while the audited statements for the years (2005-06, 2006-07, 2007-08) shall be furnished. Please confirm	Refer Amendment. (Appendix 2A)
3.	<p><b><u>Team Composition</u></b>  <b><u>(c) Traffic –cum-safety expert</u></b>  <b><u>Clause 3.2.5</u></b></p> <p>As the main aim of the Consultancy is to prepare the DPR, we request you to please consider change in the requirements for the personnel as under:</p> <p>Traffic cum Safety Expert</p> <p>As traffic studies require mainly market/ demand assessments and commercial aspects, the studies can be conducted successfully by a person having similar experience in the Ports traffic estimation for eligible assignments. In this regards the educational qualifications for the same may please be modified to accommodate persons having extensive experience for traffic estimation irrespective of education. For eg. The Traffic expert with an Engineering background (B.E/B.Tech)</p>	<p>Educational Qualifications for <b>Traffic-cum-Safety Expert</b> is modified.</p> <p>Refer Amendment</p>

Sl. No.	Bidder's Query	Authority's Reply
	with Post Graduation in Management Studies (MBA) be acceptable.	
4.	<p><b><u>Terms of Payment Clause 4.15</u></b>  There are substantial numbers of deliverables to be prepared before the submission of the draft report. Hence the payment terms must take into cognizance the effort put in for the interim deliverables and should be linked to few of these. Hence we propose the following payment milestones, which you may kindly consider</p> <p>Inception report - Nil  On submission of Traffic and demand assessment report - 20%  Preliminary designs and project cost - 20%  Draft detailed project report covering all the issues explained in deliverables - 40%  Final DPR - 20%</p>	Tender conditions prevail.
5.	<p><b><u>Bid due date and opening Clause 2.10</u></b>  In NIT and in Clause 2.10 it is mentioned as 08.9.2010 15.00 hours (Page ii &amp; 15), where as in page 27 (Appendix to bid) it is mentioned as 1.09.2010 15.00 hours.</p>	<p>Appendix to Bid serial No.6 Bid due Date &amp; Opening shall be read as follows:  Bid Due Date – 15.09.2010 upto 15.00 hrs.  Bid opening – 15.09.2010 at 15.30 hrs.</p>
6.	<p><b><u>Venue of Bid Receipt &amp; Opening - Clause 2.10.1</u></b>  In page 27 (Appendix to Bid) and in clause 2.10.1(Page 15) it is mentioned as to be submitted to “ The Deputy Chief Engineer (Major Project), Engineering Department” where as in Clause 2.8.5 page 13 and NIT (page-ii) it is mentioned as to be submitted to “The Chief Engineer, Chennai Port Trust.</p>	<p>The bid should be addressed to “The Chief Engineer, Chennai Port Trust” and submitted at the office of Dy. Chief Engineer (Major Project), Engineering Department as mentioned in the Appendix.</p>

Consequent to the extension of Bid Due Date, the document sale period is also extended upto 16:00 hrs on 14.09.2010.

## II. Amendment

Sl. No	Clause No.	Existing Clause	Amended Clause
1.	NIT Min.Eligibility Criteria (c) & Clause 3.1.1 (c)	The Applicant shall have received a minimum income of Rs. 50 (fifty) lakhs during each of the 3 (three) financial years preceding the Bid Due Date.	The Applicant shall have received a minimum income of Rs. 50 (fifty) lakhs <b>per Annum towards professional fees</b> during each of the 3 (three) financial years preceding the Bid Due Date.
2.	Clause 2.9.3 Note	b) ..... Certificate in this regard shall be furnished by the employer in case the employer makes a composite payment for different works.	<b><i>Certificate in this regard shall be furnished by the employer.</i></b>
3.	Clause 2.10	2.10.1 Bids should be submitted <b>on or before 1500 hours IST on 08<sup>th</sup> September, 2010</b> (Bid Due Date),	2.10.1 Bids should be submitted <b>on or before 15:00 hours IST on 15<sup>th</sup> September, 2010</b> (Bid Due Date),
4.	Clause 2.20	Within ten days from the date of issue of Letter of Award, .....	Within <b>15 (fifteen)</b> days from the date of issue of Letter of Award,.....
5.	Clause 3.1	.....and as regards to financial capability, the documentary proof such as statement giving particulars duly certified by the Auditor of the	.....and as regards to financial capability, the documentary proof such as statement giving particulars

Sl. No	Clause No.	Existing Clause	Amended Clause
		company/one of the Directors of the Board of Directors/Company Secretary has to be attached or the Annual Audit Report, Auditor's Certificate for Annual Balance Sheet for the preceding three years shall be furnished.	duly certified by the Auditor of the company as per <b>Appendix-2A</b>
6.	Clause 3.2.2 (Para below the table)	..... for parameter 2 the bidder would be required to achieve a minimum of 80% of the Technical Score assigned to experience so as to get included....	..... for parameter 2 the bidder would be required to achieve a minimum of 80% of the Technical Score assigned to <b>that parameter</b> so as to get included....
7.	Clause 3.2.5 Team Composition	(c) Traffic –cum-safety expert Educational Qualifications : Post Graduate in Traffic and/or Transportation Engineering or Planning	Educational Qualifications: B.E. with MBA..
8.	4.15 (2 <sup>nd</sup> para below the table)	The Consultant shall get one week for submission of the Final DPR after comments of the Authority are provided.	The Consultant shall get <b>two</b> weeks for submission of the Final DPR after comments of the Authority are provided.
9.	Appendix-2 Corporate Information of Bidder	Sl.No.4 Average Annual Turnover of the Bidder	<i>Sl.No.4 &amp; Instruction – Deleted (please refer Appendix-2A for financial capacity)</i>
10.	New Appendix		<i>Appendix – 2A (please refer annex to this clarifications)</i>



**DY. Chief Engineer (Major Projects)**

**Financial Capacity of the Applicant**

*(Refer Clause 3.1)*

<b>Sl.NO.</b>	<b>Financial Year</b>	<b>Annual Revenue (in Rs.)</b>
1		
2		
3		
<b>Certificate from the Statutory Auditor<sup>s</sup></b>		
<p>This is to certify that .....(name of the Applicant) has received the payments shown above against the respective years on account of professional fees.</p> <p>Name of the audit firm:</p> <p>Seal of the audit firm</p> <p>Date:</p> <p>(Signature, name and designation of the authorised signatory)</p>		

<sup>s</sup> In case the Applicant does not have a statutory auditor, it shall provide the certificate from its chartered accountant that ordinarily audits the annual accounts of the Applicant.

**Note:** Please do not attach any printed Annual Financial Statement.