

## **FINANCE AND BANKING EXPERT**

### **I. Purpose of the Position**

The Finance and Banking expert is responsible for advising & guiding IPA/Major Ports including Banking, Foreign Currency Loans, RBI interface, Pension liabilities, raising resources for New Major Ports and Organisation under Ministry of Shipping.

### **II. Eligibility Criteria**

- Qualified CA/ICWA/MBA with 10 years of total work experience in service industry of which at least 2 years in the position of General Manager or above in a large size PSU/Private Banking institution, Financial institutions.
- Candidate must be fully conversant with Fund Raising and Fund Management including raising foreign currency loans/ Domestic loans and connected regulatory issues.
- Candidate must be fully conversant with Budgeting, Forecasting, Cost & Credit Control, Margin Analysis, Costing & Profitability Analysis and Management Reporting
- Candidate must be very well versed in dealing with Banks and Financial Institutions including RBI
- Candidate must be experienced with arranging Project Finance for infrastructure projects.
- Knowledge of innovative Financing Structures and Funding Mechanisms will serve as an added advantage for the applicant
- Candidate should be smart and articulate with good communication and presentation skill

### **III. Additional Qualification**

- CAIIB qualification shall be an added advantage.

### **IV. Preference**

Preference shall be given for candidates with experience in International Banking.

### **V. Age Limit**

Not exceeding 45 Years

### **VI. Emoluments**

Upto Rs 80,000 pm (consolidated)

## **VII. Terms of Engagement**

The position is initially for a period of 2 years extendable by another 2 years subject to satisfactory performance.

## **VIII. Job Profile**

### **A. Banking**

- To help Ports to raise
  - Foreign / Domestic Currency loan for projects. Raising financial resources for new Major Ports
  - Pension & other liabilities –to advise /facilitate Ports to make prudent investments
  - To help entities of Ministry of Shipping to raise resources.
- Should be conversant with all the laws, regulations and rules relating to Banking Sector, especially RBI Guidelines on Foreign /Domestic loans, Fund raising and liaise with RBI & other agencies/Banks
- Analysing the financial statements and understanding the business model /project & assessing the finance required for the project and preparation of CMA(Credit Monitoring Arrangements) for banks and Projected fund flow and cash flows from Investor perspective.
- Preparing information memorandum (IM) for the banks/NBFC/financial institutions towards fund raising for various companies at parent & SPV level.
- Co-ordination with financial institutions, NBFC's etc. to evaluate funding options for various land acquisition and construction funding projects of the Ministry & Organisations under its control.

### **B. Finance**

- Budgeting, Forecasting, Cost & Credit Control, Margin Analysis, Costing & Profitability Analysis and Management Reporting
- Preparation and submission of applications to Financial Institutions for financial assistance in form of Term Loans, Short Term Deposits and timely follow up for necessary sanctions, documentations and disbursements
- Procurement of Foreign Exchange Loans under different lines of credit and arranging guarantees from Financial Institutions for foreign currency loans in favour of foreign lenders
- Surplus Fund Management in terms of placement of inter-corporate deposits to Corporate
- Conduct financial modelling, project valuations, financial due diligence for projects and advise the senior management on new projects including but not limited to Valuation of project under DCF, NPV, IRR valuation methods

The last date of submission of application is **05th January 2017**. Please apply in plain paper with C.V. and attested copies of the testimonials to the

**Managing Director, Indian Ports Association, 1st floor, South Tower, NBCC Place, Bhisham Pitamah Marg, Lodi Road, New Delhi – 110 003.**